

Monthly Report

July 1, 2023 - July 31, 2023





Executive Director Brian Hanna



Acting Director Marlon I. Brown, DPA

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Medical Marijuana Facility Licensing

1. Product Sales

Sales by Product Type				
July 1 – July 31				
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales	
Flower	1,729.28	0.00	\$2,823,065.24	
Shake/Trim	304.07	0.00	\$344,583.52	
Concentrate	58.33	0.00	\$315,136.13	
Inhalable Compound Concentrate	101.40	0.00	\$529,530.40	
Vape Cartridge	264.73	0.00	\$1,437,909.26	
Kief	0.61	0.00	\$1,836.08	
Infused-Edible	7,543.12	6.09	\$618,861.22	
Infused Non-Edible Solid	104.10	0.00	\$30,016.14	
Infused Liquid	0.00	8,854.24	\$40,933.47	
Infused Non-Edible Liquid	0.00	119.45	\$1,174.77	
July Total	10,105.64	8,979.78	\$6,143,046.23	

Additional Sales Information		
July 1 - July 31		
Category Amount		
Sales To Date (as of Jul 31)	\$5,593,817,921.19	
Sales Deliveries	\$209,780.71	
Average Retail Flower Price (oz.)	\$102.03	

2. Plants

Plants			
Active Plants			
As of July 31			
Plant State	Number		
Immature	-		
Vegetative	498,286		
Flowering	150,615		

Destroyed & Harvested Plants		
July 1 - July 31		
Plant State		
Immature - Destroyed	-	
Vegetative - Destroyed	14,600	
Flowering - Destroyed	1,386	
Plants Harvested	32,396	

3. Packages and Inventory

Packages			
As of July 31			
Package State Number			
Active	237,253		
On Hold	448		
In Transit	1,929		
July 1 - July 31			
Package State Number			
Finished 6,481			

Inventory				
As of July 31				
Category	Amount (lbs.)			
Flower at Growers (Test Passed)	6,714.74			
Flower at Provisioning Centers	9,805.91			
Flower at Processors	46,016.38			
Fresh Frozen Flower at Processors	22,072.64			
Concentrates at Processors	8,727.48			
Infused Solids at Processors	39,862.50			
Infused Liquids at Processors (Fl. Oz.)	41,741.54			

4. <u>Transfers</u>

Products Shipped				
July 1 - July 31				
License Type Pounds Shipped Fluid Ounces Shipped				
Grower Class A	742.62	0.00		
Grower Class B	511.09	0.00		
Grower Class C	18,404.97	0.00		
Processor	31,351.81	9,785.03		
Provisioning Center	799.27	795.07		
Safety Compliance Facility	0.00	0.00		
Secure Transporter	22,210.84	7,163.34		

Transfers		
July 1 - July 31		
Transfer Type	Number	
Completed	1,949	
Voided	26	

5. <u>Initial Applications</u>

Initial Applications					
July 1 - July 31					
License Type	Received	Approved	Denied		
Prequalification	17	12	0		
Grower Class A	0	0	0		
Grower Class B	0	1	0		
Grower Class C	24	299	0		
Processor	1	2	0		
Provisioning Center	1	1	0		
Secure Transporter	0	0	0		
Safety Compliance Facility	0	0	0		
Total	43	315	0		

6. Renewal Applications

Renewal Applications					
July 1 - July 31					
License Type	Received	Approved	Denied		
Grower Class A	2	4	0		
Grower Class B	1	0	0		
Grower Class C	65	54	0		
Processor	7	8	0		
Provisioning Center	18	11	0		
Secure Transporter	1	0	0		
Safety Compliance Facility	2	3	0		
Total	96	80	0		

7. Active Licenses

Active Licenses								
Grower A Grower B Grower C Processor Provisioning Safety Compliance Transporter Total								
48	18	954	134	296	24	19	1,493	

8. Application Processing Time

Application Processing Time (Calendar Days)						
July 1 - July 31						
License Type Initial Renewal Application						
Prequalification	29.50	-				
Grower Class A	-	16.50				
Grower Class B	56.00	-				
Grower Class C	28.45	19.96				
Processor	42.00	23.88				
Provisioning Center	43.00	36.33				
Secure Transporter	-	-				
Safety Compliance Facility	-	34.00				
July Step 2 Average	28.68	23.12				
July Total Average	28.71	-				

9. Actions Taken by the CRA

Disciplinary Actions Taken by the CRA								
July 1 - July 31								
License Type Warning Formal Consent Final Complaint Order Order								
Grower Class A	3	3	1	0				
Grower Class B	0	0	0	0				
Grower Class C	2	2	17	0				
Processor	1	7	5	0				
Provisioning Center	2	4	25	0				
Secure Transporter	0	0	3	0				
Safety Compliance Facility	0	4	0	0				

10. Complaints and Investigations

Complaints and Investigations					
July 1 - July 31					
Enforcement & Legal Data Amount					
Number of Complaints Received	88				
Number of Investigations Opened	75				
Number of Investigations Closed	96				
Average Time to Complete an Investigation (Calendar Days)	69.8				
Number of Enforcement Actions Taken* 13					
* Includes both MMFL and AU data					

11. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

Provided are all the hearings that have been involved with the CRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0 Litigation: 3

Circuit Court Appeals: 0

12. Revenue and Expenses

	Application Fees
	July 1 - July 31
	Amount
July	\$60,000.00

		Regulatory Assessment Fees								
	July 1 - July 31									
	Grower Class A Class B Class C Processor Provisioning Center Safety Compliance Facility Secure Transporter						Total			
July	\$0	\$3,000	\$1,711,528	\$9,000	\$4,069	\$0	\$0	\$1,727,597		

	Renewal								
		July 1 - July 31							
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total	
July	\$68,500	\$13,000	\$443,200	\$85,000	\$716,634	\$12,813	\$28,508	\$1,367,655	

	Total Licensing Revenue Collected
	July 1 - July 31
	Amount
July	\$3,155,252

	Expenses
	July 1 - July 31
	Amount
State Employee Wages	\$307,491.48
State Employee Benefits	\$211,580.29
Materials and Equipment	\$62,724.88
July Total	\$581,796.65

13. <u>Municipalities Opted In to the MMFLA</u>

Municipalities		
As of July 31		
Opted In		
171		

14. Provisioning Centers Approved for Home Delivery

Home Deliveries				
As of July 31				
Provisioning Centers				
335				

Adult-Use Establishment Licensing

1. Product Sales

Sales by Product Type							
July 1 - July 31							
Product Type Pounds Sold Fluid Ounces Sold Total Sales							
Flower	79,873.30	0.00	\$126,067,097.66				
Shake/Trim	21,812.88	0.00	\$23,855,504.75				
Concentrate	2,878.39	0.00	\$15,116,712.62				
Inhalable Compound Concentrate	7,729.26	0.00	\$24,662,109.50				
Vape Cartridge	8,362.34	0.00	\$51,777,611.78				
Kief	14.17	0.00	\$67,974.38				
Infused-Edible	312,032.39	76.08	\$27,275,927.00				
Infused Non-Edible Solid	1,590.16	0.00	\$677,599.64				
Infused Liquid	0.00	818,051.53	\$961,266.00				
Infused Non-Edible Liquid	0.00	20,615.32	\$141,414.51				
July Total	434,292.89	838,742.93	\$270,603,217.84				

Additional Sales Information		
July 1 - July 31		
Category	Amount	
Sales To Date (Jul 31)	\$1,581,308,978.64	
Sales Deliveries	\$5,408,669.60	
Average Retail Flower Price (oz.)	\$98.65	

2. Plants

Plants			
Active Plants			
As of July 31, 2023			
Plant State Number			
Immature	-		
Vegetative 609,131			
vegetative	609,131		

Destroyed & Harvested Plants				
July 1 - July 31				
Plant State Number				
Immature - Destroyed	-			
Vegetative - Destroyed 51,829				
Flowering - Destroyed	8,492			
Plants Harvested	291,880			

3. Packages and Inventory

Packages			
As of July 31, 2023			
Package State Number			
Active	2,591,412		
On Hold	961		
In Transit	45,288		
July 1 - July 31			
Package State	Number		
Finished	48,939		

Inventory			
As of July 31, 2023			
Category Amount (lbs			
Flower at Growers (Test Passed)	66,324.36		
Flower at Retailers	95,163.65		
Flower at Processors	174,644.34		
Fresh Frozen Flower at Processors	139,680.43		
Concentrates at Processors	77,199.42		
Infused Solids at Processors	1,076,546.57		
Infused Liquids at Processors (Fl. Oz.)	2,733,092.76		

4. <u>Transfers</u>

Shipped Products			
July 1 - July 31			
License Type	Shipped Pounds	Fluid Ounces Shipped	
Class A Marijuana Grower	204.65	0.00	
Class B Marijuana Grower	6,866.96	0.00	
Class C Marijuana Grower	192,961.57	0.00	
Excess Grower	4,191.58	199.79	
Microbusiness	1.92	0.90	
Class A Microbusiness	0.58	0.00	
Processor	583,301.45	1,410,615.83	
Retailer	19,169.54	202,080.65	
Safety Compliance Facility	27.74	0.00	
Secure Transporter	659,216.01	1,280,124.22	

Transfers			
July 1 - July 31			
Transfer Type Number			
Completed	30,054		
Voided	568		

5. <u>Initial Applications</u>

	Initial Applications			
		July 1 - July 31		
	Applications Received	Licenses Issued	Licenses Denied	
Prequalification	50	39	0	
Class A Marijuana Grower	0	0	0	
Class B Marijuana Grower	3	2	0	
Class C Marijuana Grower	11	17	0	
Excess Grower	0	0	0	
Processor	6	4	0	
Retailer	12	13	0	
Class A Microbusiness	1	1	0	
Microbusiness	0	1	0	
Secure Transporter	0	1	0	
Safety Compliance Facility	0	0	0	
Designated Consumption Facility	0	0	0	
Educational Research License	0	0	0	
Marihuana Event Organizer	0	0	0	
Temporary Marijuana Event	2	2	0	
Social Equity Class A Marijuana Grower	0	0	0	
Social Equity Class B Marijuana Grower	1	1	0	
Social Equity Class C Marijuana Grower	4	1	0	
Social Equity Excess Grower	0	0	0	
Social Equity Processor	1	1	0	
Social Equity Retailer	2	3	0	
Social Equity Class A Microbusiness	1	0	0	
Social Equity Microbusiness	1	0	0	
Social Equity Secure Transporter	0	0	0	
Social Equity Safety Compliance Facility	0	0	0	
Social Equity Designated Consumption	0	0	0	
Social Equity Marihuana Event Organizer	1	1	0	
Social Equity Marijuana Temporary Event	0	0	0	
July Total	96	87	0	

6. Renewal Applications

	Renewal Applications			
		July 1 - July 31		
	Applications Received	Licenses Issued	Licenses Denied	
Class A Marijuana Grower	0	0	0	
Class B Marijuana Grower	3	7	0	
Class C Marijuana Grower	55	76	0	
Excess Grower	1	14	0	
Processor	11	21	0	
Retailer	38	49	0	
Class A Microbusiness	0	0	0	
Microbusiness	0	0	0	
Secure Transporter	0	1	0	
Safety Compliance Facility	1	0	0	
Designated Consumption Establishment	0	0	0	
Educational Research License	0	0	0	
Marihuana Event Organizer	1	1	0	
Social Equity Class A Marijuana Grower	0	0	0	
Social Equity Class B Marijuana Grower	0	0	0	
Social Equity Class C Marijuana Grower	10	8	0	
Social Equity Excess Grower	0	0	0	
Social Equity Processor	0	3	0	
Social Equity Retailer	2	3	0	
Social Equity Class A Microbusiness	0	0	0	
Social Equity Microbusiness	0	1	0	
Social Equity Secure Transporter	0	0	0	
Social Equity Safety Compliance Facility	0	0	0	
Social Equity Designated Consumption	0	0	0	
Social Equity Marihuana Event Organizer	0	0	0	
July Total	122	184	0	

7. Active Licenses

	Active Licenses
	As of July 31, 2023
Class A Marijuana Grower	9
Class B Marijuana Grower	101
Class C Marijuana Grower	805
Excess Grower	113
Processor	236
Retailer	704
Class A Microbusiness	6
Microbusiness	9
Secure Transporter	22
Safety Compliance Facility	25
Designated Consumption Establishment	2
Educational Research License	0
Marijuana Event Organizer	45
Temporary Marijuana Event	3
July Total	2,080

8. Application Processing Time

Application Processing Days (Calendar Days)			
July 1 - July 31			
License Type	Initial Applications	Renewal Applications	
Prequalification	34.97	-	
Class A Marijuana Grower	-	-	
Class B Marijuana Grower	11.50	26.71	
Class C Marijuana Grower	46.47	23.12	
Excess Grower	-	19.93	
Processor	42.00	18.38	
Retailer	30.38	28.80	
Class A Microbusiness	64.00	-	
Microbusiness	62.00	-	
Secure Transporter	31.00	21.00	
Safety Compliance Facility	-	-	
Designated Consumption Establishment	-	-	
Educational Research License	-	-	
Marijuana Event Organizer	-	23.00	
Temporary Marijuana Event	86.50	-	
Social Equity Class A Marijuana Grower	-	-	
Social Equity Class B Marijuana Grower	24.00	-	
Social Equity Class C Marijuana Grower	7.00	25.50	
Social Equity Excess Grower	-	-	
Social Equity Processor	30.00	25.33	
Social Equity Retailer	22.00	31.00	
Social Equity Class A Microbusiness	-	-	
Social Equity Microbusiness	-	28.00	
Social Equity Secure Transporter	-	-	
Social Equity Safety Compliance Facility	-	-	
Social Equity Designated Consumption Establishment	-	-	
Social Equity Marijuana Event Organizer	20.00	-	
Social Equity Temporary Marijuana Event	-	-	
July Step 2 Average	38.60	24.27	
July Total Average	36.56	-	

9. Actions Taken by the CRA

Disciplinary Actions Taken by the CRA				
July 1 - July 31				
License Type	Warning	Formal Complaint	Consent Order	Final Order
Class A Marijuana Grower	0	0	0	0
Class B Marijuana Grower	1	3	0	0
Class C Marijuana Grower	2	10	7	0
Excess Grower	0	0	0	0
Processor	2	9	5	0
Retailer	0	4	11	0
Microbusiness	0	3	0	0
Secure Transporter	0	0	1	0
Safety Compliance Facility	0	0	0	0
Designated Consumption Establishment	0	0	0	0
Marijuana Event Organizer	0	0	0	0
Temporary Marijuana Event	0	0	0	0

10. Applications not Processed within Established Time Requirements

Applications Not Timely Processed		
July 1 - July 31		
Initial Renewal		
0%	0%	

11. Complaints and Investigations

Complaints and Investigations			
July 1 - July 31			
Enforcement & Legal Data	Amount		
Number of Complaints Received	36		
Number of Investigations Opened	126		
Number of Investigations Closed	154		
Average Time to Complete an Investigation* (Calendar Days)	100.5		
Number of Enforcement Actions Taken*	137		
* Includes both MMFL and AU data			

12. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity. Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

"Regulated activity" means the particular activities, entities, facilities, and industries regulated by the agencies. Provided are all the hearings that have been involved with the CRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0 Litigation: 3

Circuit Court Appeals: 0

13. Revenue and Expenses

	Application Fees			
	July 1 - July 31			
	Prequalification Social Equity Prequalification Total			
July	\$112,000	\$18,150	\$130,150	

	Regulatory Assessment Fees						
		July 1 - July 31					
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness
July	\$0	\$12,000	\$420,164	\$0	\$0	\$0	\$8,300
	Class A Microbusiness	Processor	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower
July	\$0	\$96,000	\$244,479	\$0	\$15,000	\$5,000	\$0
	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	
July	\$3,000	\$50,415	\$0	\$750	\$0	\$0	
	Social Equity Class A Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event	
July	\$0	\$18,000	\$30,000	\$0	\$0	\$0	
	Total Regulatory Assessment Fees						
July	\$903,108						

		Renewal Fees				
		July 1 - July 31				
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower
July	\$0	\$34,000	\$1,470,000	\$0	\$1,000	\$24,000
	Microbusiness	Class A Microbusiness	Processor	Retailer	Safety Compliance Facility	Secure Transporter
July	\$0	\$0	\$355,000	\$618,000	\$15,000	\$2,000
	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment	Social Equity Marijuana Event Organizer	Social Equity Excess Grower
July	\$0	\$0	\$103,200	\$0	\$0	\$0
	Social Equity Microbusiness	Social Equity Class A Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter
July	\$0	\$0	\$0	\$21,000	\$0	\$0
		Total Renewal Fees				
July		\$2,643,200				

	Total Licensing Revenue Collected	
	July 1 - July 31	
	Amount	
July	\$3,676,458	

	Expenses	
	July 1 - July 31	
	Amount	
State Employee Wages	\$620,477.14	
State Employee Benefits	\$421,266.56	
Materials and Equipment	\$71,421.06	
July Total	\$1,113,164.76	

14. Social Equity Applications

	Social Equity Applications			
	July 1 - July 31			
	Received Eligible Ineligible			
July	12 13 1			

15. Social Equity Education & Outreach

	Outreach Sessions
	July 1 - July 31
	Sessions Held
July	1

16. Social Equity Application Assistance Provided

	Application Assistance Provided
	July 1 - July 31
	Number of Times
July	2

17. Municipalities Opted In or Out of MRTMA

Municipalities		
As of July 31, 2023		
Opted In Opted Out		
136	1372	

18. Marihuana Retailers Approved for Home Delivery

Home Deliveries	
As of July 31, 2023	
Marihuana Retailers	
316	

19. Total Number of Employees Under the MMFLA and MRTMA

Number of Employees
As of July 31, 2023
32,819

Medical Marijuana Registry Program

1. <u>Initial Applications</u>

Initial Applications			
July 1 - July 31			
Received Issued Denied			
2,814	2,511	259	

2. Renewal Applications

Renewal Applications			
July 1 - July 31			
Received	Issued	Denied	
945	883	47	

3. Application Processing Time

Initial Applications (Calendar Days)						
July 1 - July 31						
	Approvals			Denials		
Paper	Online	Combined	Paper	Online	Combined	
2.14	0.04	0.59	2.25	0.64	1.72	

Renewal Applications (Calendar Days)					
July 1 - July 31					
Approvals		Denials			
Paper	Online	Combined	Paper	Online	Combined
2.19	0.03	0.70	2.39	0.00	1.43

4. Number of Applications Filed for Registry Identification Cards

	Δ	Applications Filed for Registry Identification Cards					
		July 1 - July 31					
	Origin	riginal Applications		Renewals			Grand Total
	Paper	Online	Total	Paper	Online	Total	
July	875	1,939	2,814	318	627	945	3,759

5. Number of Qualifying Patients and Primary Caregivers Approved in Each County

As of July 31, 2023						
County	Patients	Caregivers		County	Patients	Caregivers
Alcona	275	33		Lake	111	15
Alger	382	46		Lapeer	1,862	272
Allegan	2,815	312		Leelanau	752	39
Alpena	542	38		Lenawee	1,590	184
Antrim	886	83		Livingston	2,312	185
Arenac	585	76		Luce	48	5
Baraga	116	11		Mackinac	126	10
Barry	1,035	115		Macomb	15,036	1,570
Bay	2,741	183		Manistee	207	19
Benzie	824	64		Marquette	162	29
Berrien	2,111	310		Mason	206	21
Branch	920	180		Mecosta	136	21
Calhoun	1,241	157		Menominee	217	50
Cass	750	133		Midland	1,370	137
Charlevoix	211	18		Missaukee	110	8
Cheboygan	411	36		Monroe	2,412	227
Chippewa	482	39		Montcalm	1,052	184
Clare	857	168		Montmorency	66	15
Clinton	1,654	171		Muskegon	1,532	169
Crawford	655	54		Newaygo	795	115
Delta	391	59		Oakland	22,343	1,781
Dickinson	271	62		Oceana	545	97
Eaton	1,696	191		Ogemaw	263	25
Emmet	86	8		Ontonagon	54	10
Genesee	5,305	619		Osceola	186	41
Gladwin	17	4		Oscoda	126	10
Gogebic	207	45		Otsego	60	5
Grand Traverse	1,132	66		Ottawa	1,843	133
Gratiot	153	20		Out of State	0	5
Hillsdale	501	80		Presque Isle	78	7
Houghton	176	15		Roscommon	319	21
Huron	342	18		Saginaw	1,832	193
Ingham	1,270	156		Saint Clair	2,395	274
Ionia	147	25		Saint Joseph	352	62
losco	99	5		Sanilac	458	42
Iron	85	18		Schoolcraft	23	8
Isabella	326	36		Shiawassee	1,380	143
Jackson	2,558	238		Tuscola	1,812	259
Kalamazoo	1,621	167		Van Buren	856	123
Kalkaska	233	29		Washtenaw	6,579	446
Kent	4,476	308		Wayne	27,954	1,777
Keweenaw	114	9		Wexford	746	102
				Total	141,005	13,244

6. Registry Identification Cards Revoked

Registry Identification Cards Revoked		
Month Revoked		
July	0	

7. Nature of the Debilitating Medical Conditions of the Qualifying Patients.

As of July 31, 2023			
Condition	Percent of Total		
Agitation of Alzheimer's Disease	0.00		
AIDS	0.00		
Amyotrophic Lateral Sclerosis	0.00		
Arthritis	20.31		
Autism	0.76		
Cachexia or Wasting Syndrome	0.29		
Cancer	3.13		
Cerebral Palsy	0.15		
Chronic Pain	62.60		
Colitis	0.44		
Crohn's Disease	0.79		
Glaucoma	1.08		
Hepatitis C	0.64		
HIV Positive	0.29		
Inflammatory Bowel Disease	1.02		
Muscle Spasms	7.64		
Nail Patella	0.06		
Obsessive Compulsive Disorder	1.70		
Parkinson's Disease	0.18		
Post-Traumatic Stress Disorder	7.29		
Rheumatoid Arthritis	1.90		
Seizures	1.67		
Severe and Chronic Pain	44.31		
Severe Nausea	5.36		
Spinal Cord Injury	0.82		
Tourette's Syndrome	0.12		
Ulcerative Colitis	0.32		

8. Number of Physicians Providing Written Certifications for Qualifying Patients

Physicians Providing Written Certifications		
As of July 31, 2023		
Month Physicians		
July	205	

9. <u>Applications not Processed within Established Time Requirements</u>

Applications not Timely Processed	
July 1 - July 31	
Initial	Renewal
0%	0%

10. Revenue and Expenses

	Revenue Collected
	July 1 - July 31
	Amount
July	\$183,203.32

	Expenses
	July 1 - July 31
	Amount
State Employee Wages	\$106,617.37
State Employee Benefits	\$79,051.89
Materials and Equipment	\$61,559.71
July Total	\$247,228.97